

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 2 2016-17**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3615214	167125	3506627	134734	7055775	337431	6594074	285955
2	Corporate Agents-Banks	299181	15500	253350	14419	603102	33238	483708	28551
3	Corporate Agents -Others	9371	2011	14310	813	19597	4192	131959	3599
4	Brokers	170735	78445	93061	57374	327715	165849	243686	129548
5	Micro Agents	57	2	50	5	122	8	245	14
6	Direct Business	369205	142294	307532	65504	744600	220454	790667	143691
	Total (A)	4463763	405378	4174930	272850	8750911	761171	8244339	591358
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	4463763	405378	4174930	272850	8750911	761171	8244339	591358

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold